

Learning and Development in Law Firms – A Practical Guide

By Phil Gott

This new report from *Managing Partner* provides an in-depth look into successful learning and development strategies in the current legal market. It examines what works in different sized firms and provides vital guidance on how to select and implement the right approach for your own firm.

Specifically, this report will demonstrate how you can:

- Use L&D to bring about real performance improvements;
- Win new business through focused training;
- Attract and retain talent through exceptional development opportunities;
- Prepare employees for progression through integrated development programmes;
- Apply the right kind of learning and development at every level;
- Maximise the effectiveness of informal learning and knowledge sharing;
- Use technology and new media such as e-learning, webinars, social networks, wikis, blogs and virtual academies;
- Use feedback from clients as a powerful catalyst for development;
- Bring about effective learning and development on a tight budget;
- Justify the investment in learning and make sure you get the best return.

Featuring **real-life practical case studies** and examples from top firms including:

Clifford Chance, Hammonds LLP Berryman's Lace Mawer, SBKG & Associates, Kester Cunningham John and more...

You will gain valuable insight into how firms are successfully using L&D to deliver the high levels of performance required to remain competitive in the current business climate.

PLUS.... within the report you will find a useful appendices packed with worksheets and templates to work from immediately along with a diagnostic tool to help you assess performance and pinpoint specific areas for action that will deliver the best results for your firm.

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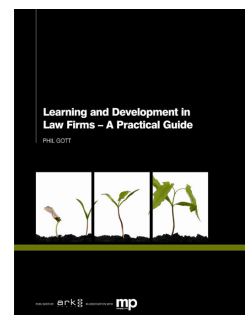
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